

Corporate Overview

Founded in 1979, Palco Labs was established by Paul D. Levin, M.D., an orthopedic surgeon. Today the company is led by CEO Jeff Smith. Palco Labs pioneered the reusable lancing device for capillary blood sampling with the release of the auto-Lancet™ in 1983. Palco Labs has sold more than 50 million lancing devices, and continues to manufacture them today for leading healthcare companies around the world - a testament to the durability and high quality standards of our products. In 1991 Palco Labs incorporated, and is ISO 9001 and 13485:2003 certified.

Mission

Palco Labs strives to help people lead healthy and productive lives through the design and manufacture of high quality, innovative medical device products.

Values

- Quality products distinguish Palco Labs in a competitive market. We strive to deliver products of superior quality through continuous improvement and manufacturing excellence.
- Customer commitment is the focus of our business. We measure our success through the continuing satisfaction of our customers.
- Innovation is the foundation of our business. We apply creative design and innovative engineering to craft new medical device products for the markets of today - and tomorrow.
- Employee satisfaction is key to all of our company values. We strive to create a workplace based on teamwork and fairness, which promotes employee growth and participation.
- Corporate citizenship signifies our responsibility to the community and the environment as a company and as individuals.

Product Overview

Palco Labs manufactures world-class medical device products for distribution in more than 40 countries. Known for its quality standards and innovative designs, Palco Labs focuses on medical device products designed to assist with blood sampling and injections.

Lancing



auto-Lancet™ "Classic"

The original adjustable tip. This reusable lancing device (in standard and mini sizes) assists in obtaining capillary blood samples for testing. The auto-Lancet is constructed in the USA of durable plastics for precision lancing day after day, year after year. It is the only lancing device with a lifetime warranty.

auto-Lancet™ "Custom"

Modern version of the original adjustable tip. Palco's newest auto-Lancet delivers fully customizable colors to match any meter. The auto-Lancet "Custom" comes in a new, compact size and offers technology for faster lancing and improved linear-tracking. Comes with Palco's lifetime warranty.

Company Fact Sheet

Lancing



EZ-Lancets™

Experience the least amount of pain with Palco Labs' new blood lancets. EZ-Lancets are premium-quality, precision-engineered sterile blood lancets. The finely-ground needle edges reduce discomfort and encourage the healing process. Offers easy-to-use, twist-off cap. EZ-Lancets fit most reusable finger lancing devices, and are available in three sizes: 21 gauge, 26 gauge and 30 gauge.

Assistive



Inject-Ease®

Injections made easy. Conquer the anxiety of injections with the Inject-Ease, the device that makes injections easy. Simply place your loaded syringe in the Inject-Ease, place the tip against your skin, and press the button to automatically deliver the needle through the skin. You control the rate of injection. The special tip is designed to help reduce the pain of injection. Perfect for many subcutaneous injections including those for diabetes, arthritis, psoriasis, asthma, infertility, vaccinations and others.

Patents

Palco Labs has a number of patented innovations in its medical devices, and continually innovates to create new patents.

Trademarks

EZ-Lance and Inject-Ease are registered trademarks of Palco Labs, Inc. auto-Lancet and EZ-Lancets are trademarks of Palco Labs, Inc. All rights reserved.

Management Team

Jeff Smith, Chief Executive Officer
Paul D. Levin, M.D., Founding President, Director of R&D
Steve Burnett, Director, Operations
Jim Chestnut, Director, Worldwide Sales
Derek Jones, Quality Assurance Manager
Carolyn Hughes, Director, Marketing

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